## HOT JOBS Matched with Degrees and Training **START ON YOUR PATH TODAY**



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St. Petersburg College

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				2020 Hourly Wage		SPC Degree and Certificate Programs		A STATE AND A MARKET A MARKET A STATE A ST
	Standard Occupational		Annual			Bachelor's Degrees: 4 Years (Estimated Tuition: \$14,067);	Estimated Tuition for	SPC Workforce Institute
Discipline	Classicfication (SOC)	Occupational Title	Openings	Mean	Entry	Associate in Science Degrees: 2 Years (Estimated Tuition: \$6,705) Certificates: 7 weeks - 18 Months	Florida Residents	Certificates, Certification, & Continuing Education Programs (See catalog for current prices https://stpe.co/workforcecatalog)
Arts, Humanities & Design	27-4011	Audio and Video Equipment Technicians	932	\$21.31	\$13.84	Digital Media - AS Degree; Audio Technology - Certificate (15 credits)	\$6,705; \$1,676	Digital Media Marketing- 6 weeks (\$699) Digital Marketing Analyst - Facebook Blue Print and Google Analytics Exam Prep - 10 week fulltime, 100% live online - (\$1995) Google Digital Marketing & E-Commerce Professional Certificate Online (\$249)
Arts, Humanities & Design	27-1024	Graphic Designers	117	\$23.39	\$15.68	Digital Media - AS Degree; Web Development - AS Degree	\$6,705	Adobe Certified Associate (ACA) Certification: Photoshop Online (\$1295) Adobe Certified Associate (ACA) Certification: InDesign Online (\$1295) Adobe Certified Associate (ACA) Certification: Illustrator Online (\$1295) Digital Marketing Analyst - Facebook Blue Print and Google Analytics Exam Prep - 10 week fulltime, 100% live online - (\$1995) Google Digital Marketing & E-Commerce Professional Certificate Online (\$249)
Business	11-3010	Administrative Services and Facilities Managers	1,634	\$47.79	\$28.50	Business Administration - BS Degree; Public Policy and Administration - BS Degree; Management & Organizational Leadership - BAS Degree	\$14,067	Business Analytics: Online Self-Paced can be completed in one year or less (\$395); PMP/CAPM Project Management Exam Prep - 6 weeks (\$1595) Online PMP/ CAPM Exam Prep-Fully Online/Self-Paced can be completed in one year or less (\$350) Six Sigma Black Belt Certification Prep - Online/Self Paced (\$189) Six Sigma Green Belt Certification Prep - Online/Self Paced (\$129) Six Sigma Yellow Belt Certification Prep - Online/Self Paced (\$129) Six Sigma Yellow Belt Certification Prep - Online/Self Paced (\$249) Customer Service Representative (4-40) online/Self Paced (\$249) Essential IT Skills For Conducting Business in a Virtual World (Online/Self- Paced, \$399) Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Professional Certificate Online (\$249)
Business	43-3031	Bookkeeping, Accounting, and Auditing Clerks	691	\$20.88	\$14.46	Business Administration - AS Degree; Accounting Technology Operations - Certificate (18 credits)	\$6,705; \$2,012	CompTIA Data+ Professional Certification (\$1.999) QuickBooks Fundamentals- Fully Online/Self-Paced (\$299.99) Microsoft Office Core Productivity Full Suite - Online (\$599) Fundamentals of Data Analytics Online (\$995) Certified Financial Planner Total Program cost: \$5,850 (Discount price for individuals that register for all 7 courses: \$5,650) - General Principles (\$825) - Insurance Planning (\$825) - Investment Planning (\$825) - Income Tax Planning (\$825) - Retirement Planning (\$825) - Estate Planning (\$825) - Capstone (\$900) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249) Google Data Analytics Professional Certificate Online (\$249) CompTIA Data+ Professional Certification (\$1,999)





	Chandand	Occupational Title		2020 Hourly Wage				A A A A A A A A A A A A A A A A A A A
Discipline	Standard Occupational Classicfication (SOC)		Annual Openings	Mean	Entry	Bachelor's Degrees: 4 Years (Estimated Tuition: \$14,067); Associate in Science Degrees: 2 Years (Estimated Tuition: \$6,705) Certificates: 7 weeks - 18 Months	Estimated Tuition for Florida Residents	SPC Workforce Institute Certificates, Certification, & Continuing Education Programs (See catalog for current prices https://stpe.co/workforcecatalog)
Business	13-1198	Project Management Specialists and Business Operations Specialists, All Other	584	\$35.86	\$18.97	Business Administration - AS Degree	\$6,705;	Essential IT Skills For Conducting Business in a Virtual World (Fully Online/Self-Paced, \$399) Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249) CompTIA Data+ Professional Certification (\$1,999)
Business	13-1020	Buyers and Purchasing Agents	138	\$31.94		Business Administration - BS Degree; Business Administration - AS Degree; Supply Chain & Logistics - Certificate (18 credits)	\$14,067 \$6,705 \$2,012	
Business	13-1031	Claims Adjusters, Examiners, and Investigators	174	\$32.08	\$20.85	Business Administration - AS Degree	\$6,705	Six Sigma Black Belt Certification Prep - Online/Self Paced (\$189) Six Sigma Green Belt Certification Prep- Online/Self Paced (\$129) Six Sigma Yellow Belt Certification Prep - Online/Self Paced (\$99) Customer Service Representative (4-40) online/Self Paced (\$249)
Business	13-2098	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	156	\$35.54	\$20.90	Business Administration (Financial Services plan) - A.S. Degree	\$6,705	Business Analytics- Fully Online Self Paced can be completed in one year or less (\$395);Series 65 - Uniform Investment Adviser Law Exam Prep Course- 8 weeks (\$599) Certified Financial Planner Total Program cost: (\$5,850) Discount price for individuals that register for all 7 courses: (\$5650) - General Principles (\$825) - Insurance Planning (\$825) - Investment Planning (\$825) - Income Tax Planning (\$825) - Retirement Planning (\$825) - Estate Planning (\$825) - Estate Planning (\$825) - Capstone (\$900) Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249)
Business	11-3031	Financial Managers	191	\$67.52	\$36.96	Business Administration - BS Degree	\$14,067	Business Analytics- Fully Online Self Paced can be completed in one year or less (\$395); Series 65 - Uniform Investment Adviser Law Exam Prep Course- 8 weeks (\$599) Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Professional Certificate Online (\$249) Professional Bookkeeping with QuickBooks Online/6 months (\$2,095) Professional Bookkeeping with QuickBooks, Payroll Practice & Management Online/6 months (\$3,495) Certified Financial Planner Total Program cost: (\$5,850) Discount price for individuals that register for all 7 courses: (\$5650) - General Principles (\$825); Insurance Planning (\$825) - Investment Planning (\$825); Estate Planning (\$825); Capstone (\$900)





		Occupational Litle		2020 Ho	urly Wage			SPC Workforce Institute Certificates, Certification, & Continuing Education Programs (See catalog for current prices https://stpe.co/workforcecatalog)
Discipline	Standard Occupational Classicfication (SOC)		Annual Openings	Mean	Entry	(Estimated Tuition: \$14,067); Tu ntry Associate in Science Degrees: 2 Years	Estimated Tuition for Florida Residents	
Business	39-1098	First-Line Superv. of Personal Service & Entertainment & Rec. Workers	1,992	\$22.64	\$14.38	Hospitality and Tourism Management A.S. Degree	\$6,705	
Business	41-1012	First-Line Supervisors of Non-Retail Sales Workers	130	\$43.44	\$24.56	Business Administration - BS Degree; Management & Org. Leadership - BAS Degree	\$14,067	Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249
Business	43-1011	First-line Supervisors of Office and Administrative Support Workers	610	\$29.22	\$18.43	Business Administration - BS Degree; Veterinary Technology - BAS Degree	\$14,067; \$14,067	OF
Business	41-1011	First-Line Supervisors of Retail Workers	482	\$23.91	\$14.31	Business Administration - BS Degree; Management & Organizational Leadership - BAS Degree	\$14,067	Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Professional Certificate Onlin (\$249)
Business	11-9051	Food Service Managers	3364	\$28.03	\$17.18	Food and Beverage Management - Certificate (30 credits); Food and Beverage Specialist - Certificate (12 credits)	\$3,353; \$1,341	
Business	11-1021	General and Operations Manager	814	\$54.47	\$25.27	Business Administration - BS Degree; Management/Leadership - Certificate (12 credits); Business Administration - Certificate (24 credits)	\$14,067; \$1,341 \$2,682	Six Sigma Black Belt Certification Prep - Online/Self Paced (\$189) Six Sigma Green Belt Certification Prep- Online/Self Paced (\$129) Six Sigma Yellow Belt Certification Prep - Online/Self Paced (\$99); Customer Service Representative (4-40) online/Self Paced (\$249) Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249)
Business	41-3021	Insurance Sales Agents	375	\$32.51	\$15.40	Business Administration A.S. Degree (Insurance Services plan)	\$6,705	4-40 Registered Customer Service Representative (RCSR)- (\$299); Ban First: Financial Services Management Certification "Growin in Financia Services"
Business	13-2072	Loan Officers	72	\$35.53	\$22.60	Business Administration (Financial Services plan) - A.S. Degree	\$6,705	4-40 Registered Customer Service Representative (RCSR)- (\$299); Ban First: Financial Services Management Certification "Growin in Financia Services" (Cost- TBD); Pathway to commercial Real Estate
Business	13-1111	Management Analyst	436	\$41.56	\$21.56	Business Administration - BS Degree	\$14,067	Six Sigma Black Belt Certification Prep - Fully Online/Self Paced (\$189) Six Sigma Green Belt Certification Prep- Fully Online/Self Paced (\$129) Six Sigma Yellow Belt Certification Prep - Fully Online/Self Paced (\$99) Customer Service Representative (4-40) Fully online/Self Paced (\$299)
Business	11-9199	Managers, All Other	301	\$59.93	\$62.36	Management & Organizational Leadership - B.A.S. Degree	\$14,067	Microsoft Office Core Productivity Full Suite - Online (\$599) Essential IT Skills For Conducting Business in a Virtual World (Fully Online/Self-Paced, \$399) OSHA 10 - Fully Online/Self-Paced (\$129) Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249)





				2020 Ho	urly Wage	SPC Degree and Certificate Programs		A A A A A A A A A A A A A A A A A A A
	Standard					Bachelor's Degrees: 4 Years	Estimated	SPC Workforce Institute
Dissipling	Occupational		Annual			(Estimated Tuition: \$14,067);	<b>Tuition</b> for	LEEESUM USER DUTY OF THE COMPANY AND A DESCRIPTION OF THE DESCRIPTION OF THE DESCRIPTION OF THE DESCRIPTION OF T
Discipline	Classicfication (SOC)	Occupational Title	Openings	Mean	Entry	Associate in Science Degrees: 2 Years (Estimated Tuition: \$6,705) Certificates: 7 weeks - 18 Months	Florida Residents	Certificates, Certification, & Continuing Education Programs (See catalog for current prices https://stpe.co/workforcecatalog)
Business	13-1161	Market Research Analysts and Marketing Specialists	417	\$29.20	1517.00	Business Administration (Marketing plan) - BS Degree	\$14,067	Digital Marketing Analyst - Facebook Blue Print and Google Analytics Exam Prep - 10 week fulltime, 100% live online - (\$1,995) Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249)
Business	13-1121	Meeting, Convention, and Event Planners	57	\$23.89	\$14.56	Event Planning Management - Certificate (24 credits)	\$2,682	Microsoft Office Core Productivity Full Suite - Online (\$599) Essential IT Skills For Conducting Business in a Virtual World (Fully Online/Self-Paced, (\$399) OSHA 10 - Fully Online/Self-Paced (\$125) Google Data Analytics Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249)
Business	13-2052	Personal Financial Advisors	92	\$46.57	\$20.91	Business Administration (Financial Services plan) - B.S. Degree	\$14,067	4-40 Registered Customer Service Representative (RCSR)- (\$299); Bank First: Financial Services Management Certification "Growin in Financial Services" (Cost- TBD)
Business	27-3031	Public Relations Specialists	89	\$27.29	\$15.59	Business Administration - BS Degree	\$14,067	
Business	11-2022	Sales Managers	137	\$69.11	\$33.78	Business Administration - BS Degree	\$14,067	Six Sigma Black Belt Certification Prep - Online/Self Paced (\$189 Six Sigma Green Belt Certification Prep - Online/Self Paced (\$129) Six Sigma Yellow Belt Certification Prep - Online/Self Paced (\$99) Customer Service Representative (4-40) online/Self Paced (\$249) Essential IT Skills For Conducting Business in a Virtual World (Online/Self- Paced, \$399) Microsoft Office Core Productivity Full Suite - Online (\$599)
Business	41-4011	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	172	\$38.94	\$16.90	Business Administration - AS Degree Management & Organizational Leadership - BAS Degree; Veterinary Technology - BAS	\$6,705; \$14,067; \$14,067	Incree H. dimmers )
Business	41-3031	Securities and Financial Services Sales Agents	159	\$34.91	\$17.53	Business Administration (Financial Services) - BS Degree	\$14,067	Secretary of the Treasury.
Business	11-3071	Transportation, Storage, and Distribution Managers	12	\$47.22	\$50.76	Business Administration - BS Degree; Business Administration - AS Degree; Supply Chain and Logistics - Certificate (18 credits)	\$14,067 \$6,705 \$2,012	Supply Chain: Management Principles Online- (\$350); Customer Services Operations Online- (\$350); Transportation Operations Online (\$350); Warehouse Operatioins Online- (\$350); Supply Management and Procurement Online (\$350); Inventory and Managment Online- (\$350); Demand planning online (\$350); Manufacturing and Service Operations Online (\$350)
Education	25-2012	Kindergarten Toacher	2010-3-3-3-3-3-3-3-3-3-3-3-3-3-3-3-3-3-3-	1000	ann Hill	Elementary Education - BS Degree;	\$14067;	
Education	23-2012	Kindergarten Teacher	COMONS	CORRAC >	a and a second of	Educator preparation institute Certificate	\$3,312	
Education	25-2022	Middle School Teachers	n/a	n/a	n/a	Middle Grades Math Education - BS Degree;	\$14,067	
	VXX WANT AND					Early Childhood Education A.S. Degree;	\$6,705	
						Early Child Development Certificate (36) cr;	\$4,023	
Education	25-2011	Preschool Teacher				Infant & Toddler Specialization Cert. (12 cr);	\$1,341	
						Preschool Specialization Certificate (12cr.);	\$1,341	
						Education Studies - Early Child. Ed. BS Degree	\$14,067	





	Standard Occupational Classicfication (SOC)	Occupational Title		2020 Hourly Wage		SPC Degree and Certificate Programs		
Discipline			Annual Openings	Mean	Entry	Bachelor's Degrees: 4 Years (Estimated Tuition: \$14,067); Associate in Science Degrees: 2 Years (Estimated Tuition: \$6,705) Certificates: 7 weeks - 18 Months	Estimated Tuition for Florida Residents	SPC Workforce Institute Certificates, Certification, & Continuing Education Programs (See catalog for current prices https://stpe.co/workforcecatalog)
Education	25-2031	Secondary School Teacher	n/a	\$28.03	\$17.18	Middle Grades Math Ed BS Degree; Secondary Math Ed BS Degree; Secondary Science Ed BS Degree; Educator preparation institute Certificate;	\$14067 \$14067 \$14067 \$3,312	
Engineering, Manufacturing & Building Arts	47-4011	Construction and Building Inspectors	49	\$29.18	\$22.23	Building Design and Construction Management - AS Degree	\$6,705	UAS/Drones Fundamentals (\$199) UAS/Drones Remote Pilot Certification (\$399) UAS/Drones Flight Training (\$599) UAS/Drones Safety Level 1 Certification (\$1,695) OSHA 10 - Fully Online/Self-Paced (\$199)
Engineering, Manufacturing & Building Arts	119021	Construction Managers	103	\$57.42	\$28.17	Building Design & Construction Management - AS Degree; Management & Organizational Leadership - BAS Degree; Sustainability Management - BAS Degree	\$6,705; \$14,067; \$14,067	AutoCAD Certified User Certification (Fully Online/6 months Ed2Go, (\$2,595) AutoDesk Revit Architecture Certification (Fully Online/6 months Ed2Go, \$2,595) UAS/Drones Fundamentals (\$199) UAS/Drones Remote Pilot Certification (\$399) UAS/Drones Flight Training (\$599) UAS/Drones Safety Level 1 Certification (\$1,695) Solar Power Associate Certification (\$1,495) Electrical Lineworker Program (\$6,195) OSHA 10 - Fully Online/Self-Paced (\$199)
Engineering, Manufacturing & Building Arts	13-1051	Cost Estimators	52	\$31.06	\$19.79	Building Design and Construction Management - AS Degree	\$6,705	Online PMP/ CAPM Exam Prep-Fully Online/Self-Paced can be completed in one year or less (\$350)
Engineering, Manufacturing & Building Arts	17-3023	Electrical and Electronic Engineering Technologists and Technicians	38	\$27.16	\$18.73	Engineering Technology AS Degree	\$6 <i>,</i> 705	
Engineering, Manufacturing & Building Arts	47-1011	First-Line Superv. of Construction and Extraction Workers	251	\$28.45	\$19.96	Building Design and Construction Management A.S. Degree	\$6,705	Electrical Lineworker Program (\$6,195). OSHA 10 - Fully Online/Self-Paced (\$125)
Engineering, Manufacturing & Building Arts	49-1011	First-Line Superv. of Mechanics, Installers, and Repairers	160	\$31.25	\$20.21	Production Systems Management - A.S. Degree	\$6,705	Electrical Lineworker Program (\$6,195) OSHA 10 - Fully Online/Self-Paced (\$199)
Engineering, Manufacturing & Building Arts	51- 1011	First-Line Superv. of Production and Operating Workers	198	\$29.82	\$19.20	Production Systems Management - A.S. Degree	\$6,705	AN X - AN - AMARKAN AN AMAIN NO AMAIN NO AMAIN AN





				2020 Hou	urly Wage	SPC Degree and Certificate Programs		
	Standard Occupational Classicfication (SOC)	Occupational Title				Bachelor's Degrees: 4 Years	Estimated	SPC Workforce Institute
Discipling			Annual			ry Associate in Science Degrees: 2 Years	Tuition for	
Discipline			Openings	Mean	Entry		Florida Residents	Certificates, Certification, & Continuing Education Programs (See catalog for current prices https://stpe.co/workforcecatalog)
Engineering, Manufacturing & Building Arts	49-9041	Industrial Machinery Mechanics	78	\$27.94	\$18.92	Mechatronics Certificate (30 credits); Engineering Technology AS Degree	\$3,352; \$6,705	PMMI Level 1 Certification (PLCs) - \$75.00; PMMI Level 1 Certification (Fluid Power)- \$75.00; PMMI Level 1 Certification (Electronics)- \$75.00 - Online, self-paced. Certified Production Technician CPT/MSSC (\$1,295) Robotics - Mechatronics - Online or Hybrid (\$425) Controls & Instrumentation - Mechatronics - Online or Hybrid (\$425) Blueprint reading/Schematics - Mechatronics - Online (\$425) General project management and predictive maintenance - Mechatronics - Clearwater Campus self-paced (\$425) Fluid power & electrohydraulics/pneumatics - Mechatronics - Clearwater Campus self-paced (\$399) Mechanical systems/Mechanical drive systems - Mechatronics - Clearwater Campus self-paced (\$425) Basic Electricity and Electronics - Mechatronics - online or hybrid (\$399) OSHA 10 - Fully Online/Self-Paced (\$125)
Engineering, Manufacturing & Building Arts	11-3051	Industrial Production Managers	14	\$49.59	\$56.62	Production Systems Management - A.S. Degree	\$6,705	
Engineering, Manufacturing & Building Arts	51-4041	Machinists	132	\$19.50	\$13.30	Rapid Prototyping and Design - Certificate (12 credits)	\$1,341	Certified Production Technician MSSC-CPT Certification (\$1295) General project management and predictive maintenance - Mechatronics - Clearwater Campus self-paced (\$425) Fluid power & electrohydraulics/pneumatics - Mechatronics - Clearwater Campus self-paced (\$399) Mechanical systems/Mechanical drive systems - Mechatronics - Clearwater Campus self-paced (\$425) Basic Electricity and Electronics - Mechatronics - online or hybrid (\$399) OSHA 10 - Fully Online/Self-Paced (\$125); Motors and controls (\$399)
Health Sciences	29-1292	Dental Hygienists	16	\$37.41	\$39.12	Dental Hygiene BAS Degree; Dental Hygiene - AS Degree	\$14,067; \$6,705	Local Anesthesia for the Dental Hygienist - 60hrs (\$1,295)
Health Sciences	29-2042	Emergency Medical Technicians	n/a	\$17.05	\$17.64	Emergency Medical Services - AS Degree; Emergency Medical Technician- Applied; Technology Diploma (12 credits);	\$6,705;	A CONTRACTOR OF
Health Sciences	29-2099	Health Technologists and Technicians, All Other	n/a	\$21.98	\$23.67	Health Information Technology - AS Degree Medical Coder - Certificate (37 credits) Healthcare Informatics - Certificate (24 credits)	\$6,705; \$4,540; \$2,682	Healthcare IT Professional/Online - \$4,299
Health Sciences	111-9111	Medical and Health Services Managers	164	\$55.15	\$29.79	Health Services Administration - BAS Degree; Health Care Services - Certificate (32 credits)	\$14,067 \$3,576	Microsoft Office Core Productivity Full Suite - Online (\$599)
Health Sciences	31-9092	Medical Assistants	458	\$16.09	\$13.50			Certified Clinical Medical Assistant- 16 weeks (\$3,995) Pharmacy Technician Online (\$4,199)
Health Sciences	31-9097	Phlebotomists	50	\$17.25	\$13.65			Phlebotomy - 10 weeks (\$1,695)
Health Sciences	31-2021	Physical Therapist Assistants	43	\$32.08	\$26.33	Physical Therapist Assistant - AS Degree	\$6,705	Physical Therapy Aide/Online - (\$3,299)





	Standard Occupational Classicfication (SOC)	Occupational Litle		2020 Hou	urly Wage	SPC Degree and Certificate Programs		SPC Workforce Institute Certificates, Certification, & Continuing Education Programs (See catalog for current prices https://stpe.co/workforcecatalog)
Discipline			Annual Openings	Mean	Entry	Bachelor's Degrees: 4 Years (Estimated Tuition: \$14,067); Associate in Science Degrees: 2 Years (Estimated Tuition: \$6,705) Certificates: 7 weeks - 18 Months	Estimated Tuition for Florida Residents	
Health Sciences	29-2034	Radiologic Technologists and Technicians	41	\$29.47	\$20.45	Radiography - AS Degree	\$6,705	
Health Sciences	29-1141	Registered Nurses	776	\$34.28	\$25.69	Nursing - BS Degree Nursing - AS Degree	\$14,067; \$6,705	I.V. Therapy Certification R.N & LPN- 32 hours (\$279); PICC Clinical - 2 Day (\$2,995) PICC Clinical - 3 Day (\$4,495)
Health Sciences	29-1126	Respiratory Therapists	35	\$29.62	\$24.98	Respiratory Care -AS Degree	\$6,705	
Health Sciences	29-2055	Surgical Technologists	34	\$23.78	\$17.94	Surgical Technology - AS Degree	\$6,705	DE SOF
Public Safety, Public Policy, & Legal Studies	13-1141	Compensation, Benefits, and Job Analysis Specialists	45	\$29.26	\$20.05	Paralegal Studies - AS Degree; Paralegal Studies - BAS Degree; Paralegal Studies Certificate - 24 credits	\$7,152 \$14,067 \$2,682	
Public Safety, Public Policy, & Legal Studies	33-2011	Firefighters	76	\$23.93	\$17.17	Basic Firefighter I and II - Career Certificate	\$3,968	
Public Safety, Public Policy, & Legal Studies	13-1071	Human Resources Specialists	250	\$30.39	\$19.66	Paralegal Studies - AS Degree; Paralegal Studies - BAS Degree; Paralegal Studies Certificate - 24 credits	\$7,152 \$14,067 \$2,682	
Public Safety, Public Policy, & Legal Studies	23-2011	Paralegals and Legal Assistants	195	\$23.17	\$16.09	Paralegal Studies - AS Degree; Paralegal Studies - BAS Degree; Paralegal Studies Certificate - 24 credits	\$7,152 \$14,067 \$2,682	
Public Safety, Public Policy, & Legal Studies	33-3051	Police and Sheriff's Patrol Officers	190	\$30.94	\$21.37	Basic Law Enforcement Officer - PSAV	\$4,200	BEHIHHE
Science & Mathematics	29-2010	Clinical Laboratory Technologists and Technicians	114	\$23.31	\$13.98	Biology - BS Degree	\$14,067	Microsoft Office Core Productivity Full Suite - Online (\$599)
Social & Behavioral Sciences/Human Services	ND PRIVAT	Psychiatric Technicians		\$17.58	\$18.27	Social and Human Services - A.S. degree Addiction Studies - Certificate (24 credits)	\$6,705 \$2,682	Secretary of the Treasury.
Social & Behavioral Sciences/Human Services	21-1018	Substance Abuse, Behavioral Disorder,& Mental Health Counselors	97	\$20.55	\$13.81	Social and Human Services - A.S. degree Addiction Studies - Certificate (24 credits)	\$6,705 \$2,682	Mental Health Technician/Online - (\$3,799)
Technology	11-3021	Computer and Information Systems Managers	142	\$72.18	\$47.18	Technology Development & Management - BAS Degree; Web Development Specialist - Certificate (18 credits)	\$14,067; \$2,012	Digital Media Marketing- 6 weeks (\$699) CIW Advanced HTML5 & CSS3 Specialist (\$1,295) Google Data Analytics Professional Certificate Online (\$249) Google UX Design Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249)





				2020 Ho	urly Wage	SPC Degree and Certificate Programs		A State of the second s
Discipline Standard Classicfication (SOC)	Occupational Title	Annual Openings	Mean	Entry	Bachelor's Degrees: 4 Years (Estimated Tuition: \$14,067); Associate in Science Degrees: 2 Years (Estimated Tuition: \$6,705) Certificates: 7 weeks - 18 Months	Estimated Tuition for Florida Residents	SPC Workforce Institute Certificates, Certification, & Continuing Education Programs (See catalog for current prices https://stpe.co/workforcecatalog)	
Technology	15-1231	Computer Network Support Specialists	48	\$40.14	\$25.53	Computer Networking - AS Degree Computer Network Support Specialists - Certificate (21 credits); Cisco Certified Network Assoc - Certificate (21 credits); Microsoft Certified Solutions Associate - Certificate (18 credits)	\$6,705; \$2,347; \$2,347; \$2,012	Amazon AWS Cloud Practitioner Certification (\$1,295) Amazon AWS Certified Solutions Architect- Associate (\$1,995) Amazon AWS Certified Developer- Associate (\$1,995) Amazon AWS Certified SysOps Administrator- Associate (\$1,995) Amazon AWS Certified Solutions Architect- Professional (\$1995) CompTIA Data+ Professional Certification (\$1,995) CompTIA A+ Certification (\$1,995) Google IT Support Professional Certificate Online (\$249) CompTIA Network+ Certification (\$1,695) CompTIA Cloud+ Certification Online (\$1,295) CompTIA Security+ Certification Online (\$1,295) CompTIA Linux+ Certification Online (\$1,295) Cisco Certified Network Associate (CCNA) Online (\$1,695)
Technology	15-1211	Computer Systems Analysts	193	\$42.76	\$26.34	Technology Development & Management - BAS Degree Computer Programming and Analysis - AS Degree	\$14,067; \$6,705	Amazon AWS Cloud Practitioner Certification (\$1,295) CompTIA A+ Certification (\$1,995) Google IT Support Professional Certificate Online (\$249) CompTIA Network+ Certification (\$1,695) CompTIA Cloud+ Certification Online (\$1,295) CompTIA Security+ Certification Online(\$1,695) CompTIA Linux+ Certification Online (\$1,295) Cisco Certified Network Associate (CCNA) Online (\$1,695)
echnology	15-1232	Computer User Support Specialists	308	\$24.81	\$15.93	Computer Information Technology -AS Degree; Help Desk Support - Certificate (18 credits); Microsoft Certified Solutions Associate - Certificate (18 credits)	\$6,705; \$2,012; \$2,012	Amazon AWS Cloud Practitioner Certification (\$1,295) CompTIA A+ Certification (\$1,995) Google IT Support Professional Certificate Online (\$249) CompTIA Network+ Certification (\$1,695) Microsoft Office Core Productivity Full Suite - Online (\$599) Programmable logic controllers I - Mechatronics (\$199) Programmable logic controllers II - Mechatronics (\$199)





				2020 Hourly Wage		SPC Degree and Certificate Programs		
Discipline	Standard Occupational Classicfication (SOC)	Uccupational litle	Annual Openings	Mean	Entry	Bachelor's Degrees: 4 Years (Estimated Tuition: \$14,067); Associate in Science Degrees: 2 Years (Estimated Tuition: \$6,705) Certificates: 7 weeks - 18 Months	Estimated Tuition for Florida Residents	SPC Worktorce Institute
Technology	15-1212	Information Security Analysts	67	\$44.45	\$26.69	Technology Development and Mgt - BAS Degree; Computer Networking - AS Degree; Cybersecurity - AS Degree; Digital Forensics and Computer - AS Degree; Computer Related Crime Investigation - Certificate (24 credits); Cybersecurity - Certificate (18 credits)	\$14,067; \$6,705; \$6,705; \$6,705; \$2,682; \$2,012	Amazon AWS Cloud Practitioner Certification (\$1,295) Amazon AWS Certified Solutions Architect- Associate (\$1,995) Amazon AWS Certified Developer- Associate (\$1,995) Amazon AWS Certified SysOps Administrator- Associate (\$1,995) Amazon AWS Certified Solutions Architect- Professional (\$1995) CompTIA Data+ Professional Certification (\$1,995) CompTIA A+ Certification (\$1,995) Google IT Support Professional Certificate Online (\$249) CompTIA Network+ Certification (\$1,695) CompTIA Cloud+ Certification Online (\$1,295) CompTIA Security+ Certification Online (\$1,295) CompTIA Linux+ Certification Online (\$1,295) CompTIA Linux+ Certification Online (\$1,295)
Technology	15-1244	Network and Computer Systems Administrators	108	\$40.38	\$26.04	Technology Development & Mgt BAS Degree; Computer Networking - AS Degree; Linux System Administration - Certificate (21 credits); Microsoft Certified Solutions Architect - Certificate (18 credits)	\$14,067; \$6,705; \$2,347; \$2,012	Cisco Certified Network Associate (CCNA) Online (\$1,695) Amazon AWS Cloud Practitioner Certification (\$1,295) Amazon AWS Certified Solutions Architect- Associate (\$1,995) Amazon AWS Certified Developer- Associate (\$1,995) Amazon AWS Certified SysOps Administrator- Associate (\$1,995) Amazon AWS Certified Solutions Architect- Professional (\$1995) CompTIA Data+ Professional Certification (\$1,995) CompTIA A+ Certification (\$1,995) Google IT Support Professional Certificate Online (\$249) CompTIA Network+ Certification (\$1,695) CompTIA Security+ Certification Online (\$1,295) CompTIA Security+ Certification Online (\$1,695) CompTIA Linux+ Certification Online (\$1,295) Cisco Certified Network Associate (CCNA) Online (\$1,695)
Fechnology	15-1299	Computer Occupations, All Other	1186	\$38.03	\$19.27	Technology Development & Management - BAS Degree	514.067	Amazon AWS Cloud Practitioner Certification (\$1,295) Amazon AWS Certified Solutions Architect- Associate (\$1,995) Amazon AWS Certified Developer- Associate (\$1,995) Amazon AWS Certified SysOps Administrator- Associate (\$1,995)
Fechnology	15-1257	Web Developers and Digital Interface Designers	803	\$32.55	\$18.24	Technology Development and Mgt BAS Degree; Web development - AS Degree	\$14,067; \$6,705	Digital Media Marketing- 6 weeks (\$699) CIW Advanced HTML5 & CSS3 Specialist (\$1,295) Google Data Analytics Professional Certificate Online (\$249) Google UX Design Professional Certificate Online (\$249) Google Digital Marketing & E-Commerce Pro. Certificate Online (\$249) Adobe Certified Associate (ACA): Photoshop Online (\$1295) Adobe Certified Associate (ACA): InDesign Online (\$1295) Adobe Certified Associate (ACA): Illustrator Online (\$1295)

