



St. Petersburg College Board of Trustees Monthly Financial Report

Janette Hunt June 21, 2016



Revenue Focus

ST. PETERSBURG COLLEGE

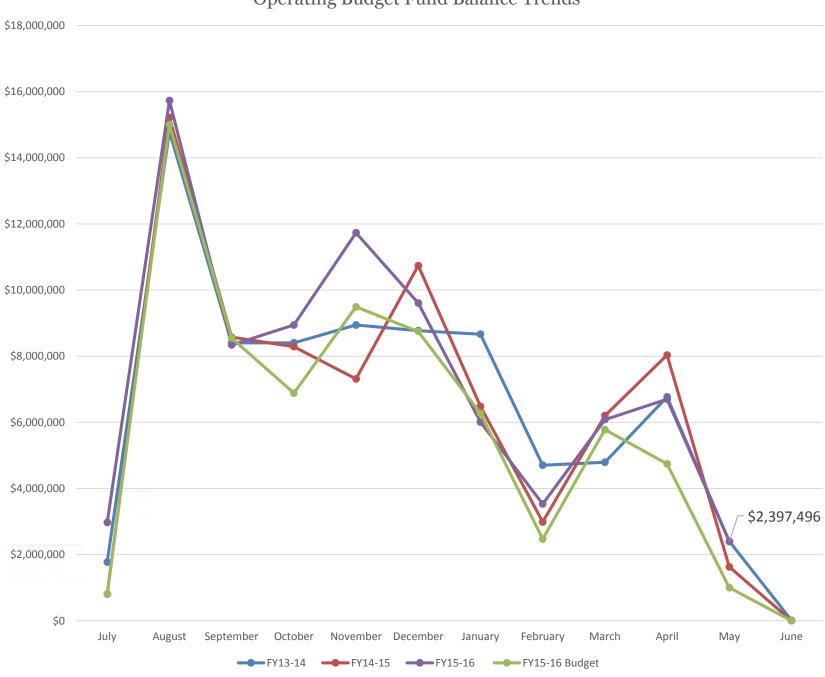
FY15-16 OPERATING BUDGET TO ACTUAL REPORTING: July 1 - May 31

Revenue	<u>FY15-16 Budget</u>	FY15-16 Actual	% YTD Actual to Total Budget	% Tracking to YTD Budget
Student Tuition & Out-of-State Fees	\$ 56,498,805	\$ 55,621,351	98%	
State Appropriation - CCPF	\$ 53,660,965	\$ 49,357,515	92%	
State Appropriation - Lottery	\$ 14,934,524	\$ 11,947,620	80%	
Performance Funding	\$ 2,404,418	\$ 2,194,032	91%	
Operating Cost for New Facilities	\$ 172,604	\$ -	0%	
Learning Support Access Fee	\$ 1,831,810	\$ 1,696,189	93%	
Distance Learning Fee	\$ 3,752,441	\$ 3,744,647	100%	
Technology Fee	\$ 2,815,337	\$ 2,674,561	95%	
Lab Revenue Fees	\$ 1,714,401	\$ 1,933,287	113%	
Industry Certifications	\$ 150,000	\$ -	0%	
Other Revenues	\$ 5,397,200	\$ 4,905,932	91%	
Other Student Fees	\$ 1,622,007	\$ 985,005	61%	
Fund Transfers In	\$ 3,568,839	\$ 3,527,304	99%	
Revenue Stabilization Reserve	\$ 2,173,009	\$ -	0%	
One-Time Non-Recurring Funds	\$ 2,291,443	\$ -	0%	
Total Revenues - Fund 1x	\$ 152,987,803	\$ 138,587,441	91%	90%

Expense Focus

Operating Costs	FY15-16 Budget	FY15-16 Actual	% YTD Actual to Total Budget	% Tracking to YTD Budget
Personnel & Benefits				
Instructional/Faculty-Full Time	\$ 28,170,380	\$ 26,533,435	94%	
Administrative	\$ 9,710,187	\$ 9,066,369	93%	
Career (Non-Instructional)	\$ 22,119,336	\$ 18,504,753	84%	
Adjunct/Supplemental	\$ 14,691,325	\$ 14,239,696	97%	
Professional	\$ 16,591,094	\$ 13,506,139	81%	
Other Professional OPS	\$ 766,481	\$ 483,544	63%	
Non-Instructional OPS and Overtime	\$ 2,430,981	\$ 2,335,951	96%	
Student Assistants	\$ 415,000	\$ 386,555	93%	
Health Insurance	\$ 11,554,547	\$ 12,086,304	105%	
Personnel Benefits	\$ 11,705,085	\$ 11,598,413	99%	
Total Personnel & Benefits	\$ 118,154,416	\$ 108,741,160	92%	93%
Current Expense				
Total Current Expense	\$ 31,486,190	\$ 25,381,743	81%	83%
Capital Spending				
Total Capital Spending	\$ 3,347,196	\$ 2,067,042	61.8%	88%
Total Operating Costs - Fund 1x	\$ 152,987,802	\$ 136,189,945	89%	90%
Total Remaining Funds (Surplus/Deficit)	\$ 0	\$ 2,397,496		

Operating Budget Fund Balance Trends





St. Petersburg College Board of Trustees Meeting

VI. STRATEGIC FOCUS AND PLANNING

- A. STUDENT SUCCESS AND ACHIEVEMENT
 - 1. Smart Start Update Mr. Rod Davis, Associate Provost, Tarpon Springs Campus, Ms. Aja Aspilaire, Career and Academic Advisor St. Petersburg Gibbs Campus(*Presentation*)
- B. BUDGET AND FINANCE
 - 1. Monthly Financial Report Ms. Janette Hunt, Acting Budget and Compliance Director (*Presentation*)
 - 2. Overview on Performance Funding Mr. Brian Miles, Associate Vice President, Administrative Planning and Operations Support (*Presentation*)
- 3. Adoption of 2016-2017 Operating Budget Janette Hunt, Acting Budget and Compliance Director (*Presentation/Action*)





St. Petersburg College Board of Trustees FY16/17 Budget

Janette Hunt June 21, 2016

Funding to Support Strategic Priorities





FY16/17 St. Petersburg College Operating Budget

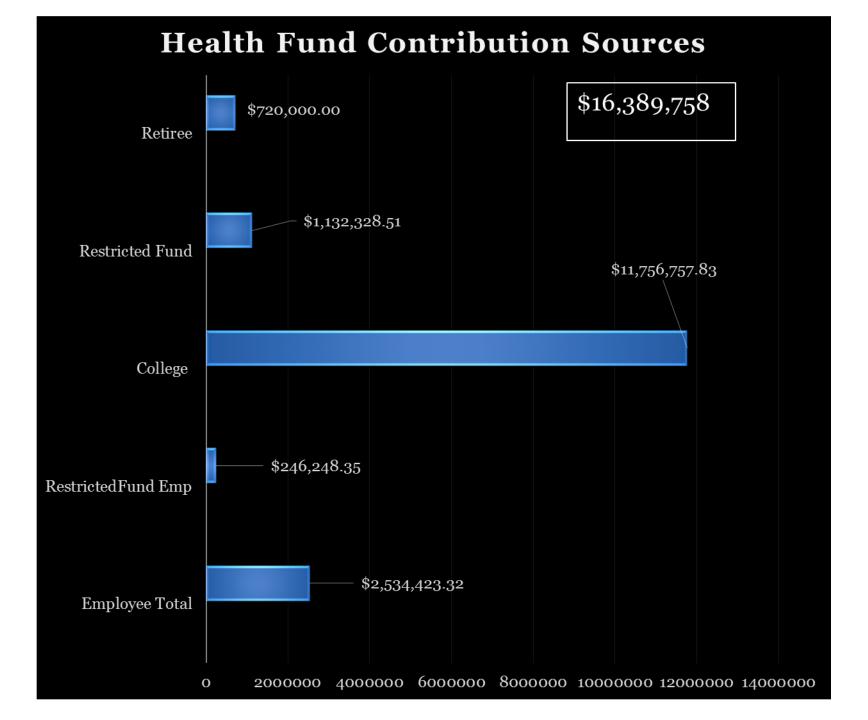
Revenue	FY16/17 Budget
Student Tuition & Out-of-State Fees	\$ 56,560,516
State Appropriation - CCPF	\$ 51,695,712
State Appropriation - Lottery	\$ 16,693,508
Performance Funding	\$ 3,652,774
Operating Cost for New Facilities	\$ 128,429
Learning Support Access Fee	\$ 1,834,042
Distance Learning Fee	\$ 3,814,485
Technology Fee	\$ 2,818,596
Lab Revenue Fees	\$ 1,714,401
Industry Certifications	\$ 150,000
Other Revenues	\$ 5,397,200
Other Student Fees	\$ 1,622,007
Fund Transfers In	\$ 3,556,839
Revenue Stabilization Reserve	\$ 2,173,009
One-Time Non-Recurring Funds	\$ 2,291,443
Total Revenues - Fund 1x	\$ 154,102,961
Operating Costs	FY16/17 Budget
Personnel & Benefits	<u> 1 1 10/17 Buuget</u>
Instructional/Faculty-Full Time	\$ 28,899,727
Administrative	\$ 10,275,180
Career (Non-Instructional)	\$ 21,729,661
Adjunct/Supplemental	\$ 14,341,325
Professional	\$ 15,874,846
Other Professional OPS	\$ 766,481
OPS and Overtime	\$ 2,459,839
Student Assistants	\$ 428,000
Health Insurance	\$ 11,854,547
Other Personnel Benefits	\$ 11,700,854
Total Personnel & Benefits	\$ 118,330,460
Current Expense	
Total Current Expense	\$ 32,341,920
Capital Spending	
Total Capital Spending	\$ 3,430,581
Total Operating Costs - Fund 1x	\$ 154,102,961

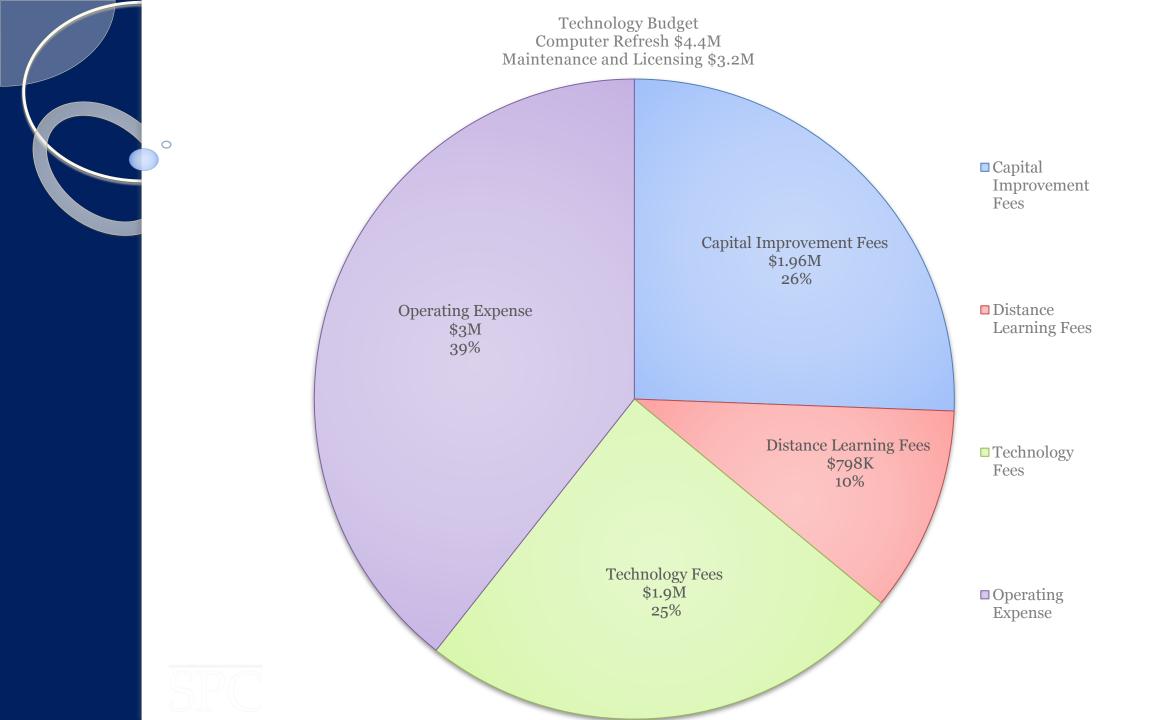
Total Remaining Funds (Surplus/Deficit)

\$300K to Health Plan

> \$413K to Contingency

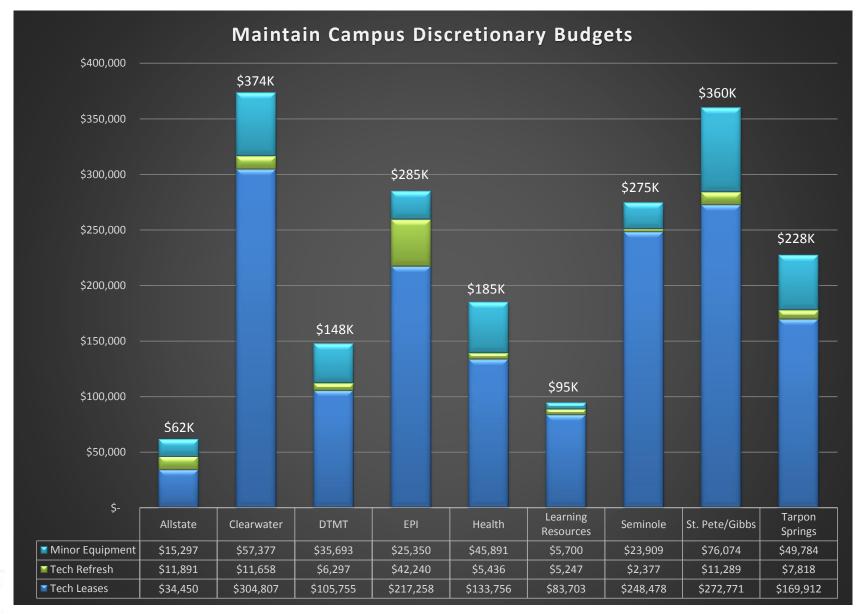








Campus Minor Equipment & Technology







2016-17 Capital Outlay (Construction, Remodel, Renovation & Equipment)

\$39.4M Funding Available (\$10.1M is Recurring Capital Improvement Fees)

\$2.7M Construction Bond Payments

\$25.3M Major Construction Projects
(SPG \$12.5M)

\$4.5M Deferred Maintenance/Infrastructure

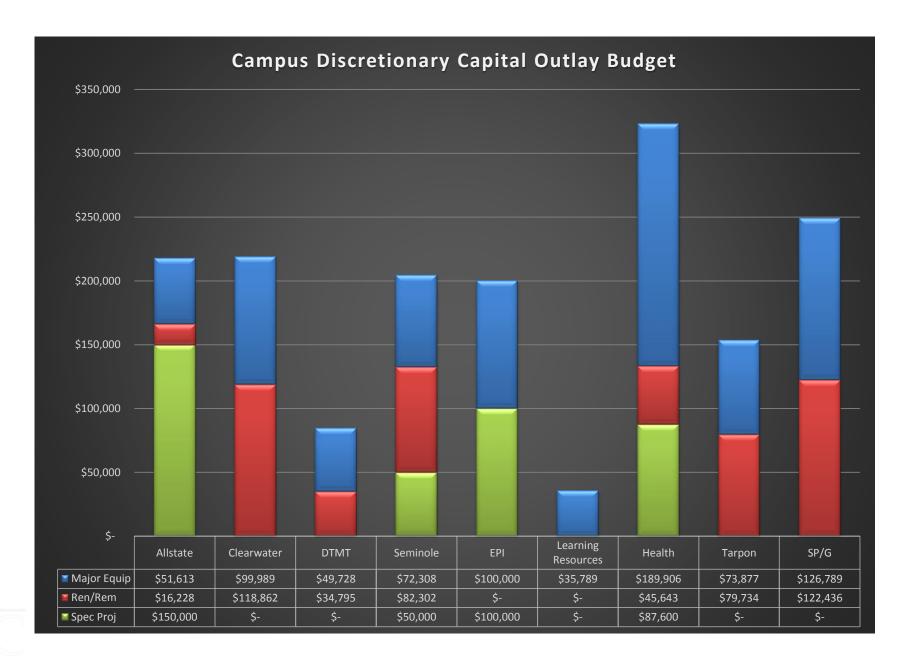
\$1.9M Campus Project Remodel & Misc. Expense

\$1.9M Discretionary Major Equipment and Renovation/Remodel

\$1.1M Internal Construction Personnel

\$1.9M Balance for Contingency

Academic & Student Oriented





Fund 2

Restricted - Student Activities \$4.7M

Fund 3

Auxiliary \$3.6M

Fund 5

Scholarships & Financial Aid \$65M

Fund 7

Capital Construction \$39.4M





SPC





Project Schedule and Budget

- 75% Construction Documents under review
- Final Construction Documents issued May 6
- Guaranteed Maximum Price delivered May 27
- Approval by Clearwater City Council on June 16
- Guaranteed Maximum Price Approval by St. Petersburg College on June 21
- Groundbreaking July 2016
- College occupancy, Fall 2017
- City occupancy, early 2018
- Total Budget \$15.0 Million
- College Share \$ 9.3 Million
- City Share \$ 5.7 Million



Brian Miles

Vice President, Administrative/Business Services and Information Technology





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Brian Miles

Vice President, Administrative/Business Services and Information Technology





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St. Petersburg College Board of Trustees Meeting



C. ADMINISTRATIVE MATTERS

- 1. Human Resources
 - a. Personnel Report (Action)
 - b. Annual Contract Recommendation (Action)
- 2. Construction
 - a. Clearwater Library GMP and 100% Construction Drawings –Mr. Jim Waechter, Associate Vice President, Facilities Planning and Institutional Services, Dr. Stan Vittetoe, Provost, Clearwater Campus (*Presentation/Action*)
- 3. Other
 - a. Re-affirmation of St. Petersburg College, Mission, Vision, Values Ms. Sabrina Crawford, Executive Director, Institutional Research and Effectiveness (*Presentation/Action*)
 - b. New Vice President, Administrative/ Business Services and Information Technology*
 - c. Accounts Receivable Write-Off (Presentation/Action)



Write-Offs/Bad Debt

Mike Meigs Director, Student Accounting and Business Systems and Michael J. Bennett, Associate Vice President, Financial Assistance Services



St. Petersburg College St. Petersburg College

 Accounts older than two years are written off as receivables for financial reporting purposes; however, the debt remains outstanding as an obligation for the debtor. The debtors are not allowed to register or obtain transcripts until the debt is paid in full.

Statistics

- 22% decrease in write-offs from two years ago to last year
- 11% increase in write-offs from last year to this year
- 10% increase in write-offs projected for next year
- A national benchmark for bad debt is normally 1% of tuition and fees
- This year's write-off is 1.3% of total tuition and fees



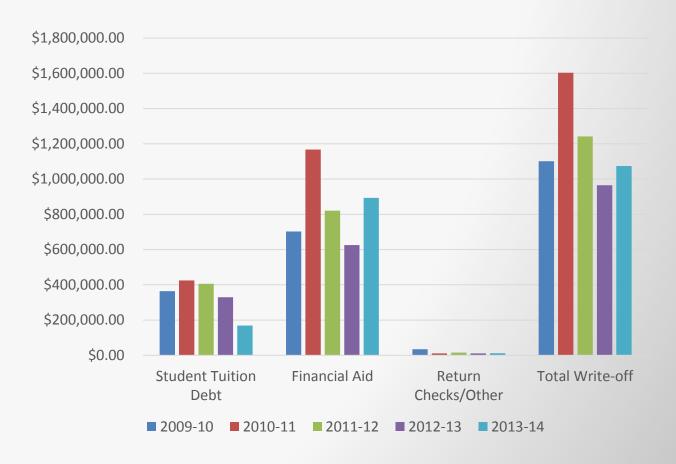


Accounts to be written-off as of 6/30/2014	Amount
Student Tuition Debt	\$168,938.46
Financial Aid	\$893.201.15
Return Checks/Other	\$11,993.94
Total	\$1,074,133.55





St. Petersburg College

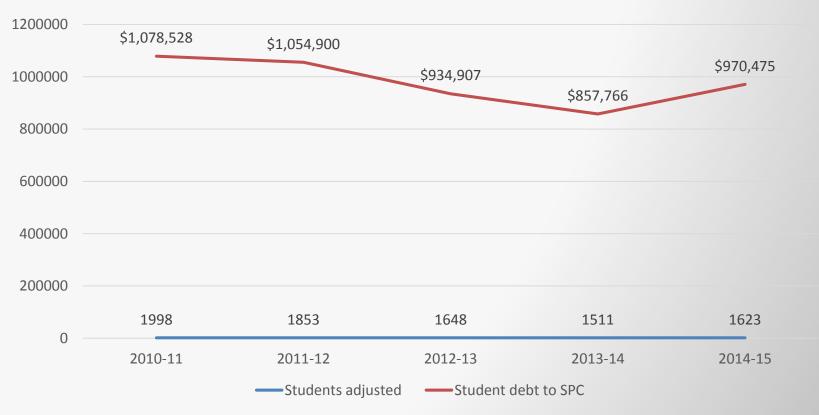








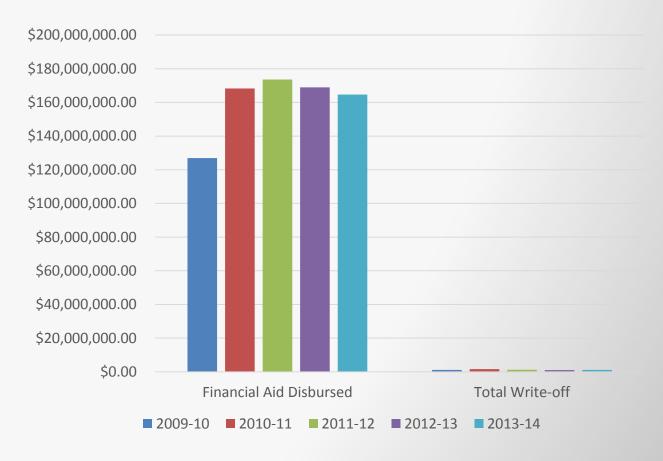
Financial aid debt detail







St. Petersburg College STOCK St. Petersburg College



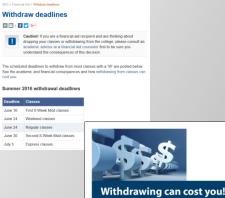
Financial aid disbursed compared to Write-Offs







- Proposed solutions to be discussed
 - Revise the attendance policy for the first week of classes
 - Revise the College's drop with refund policy
 - Revise the withdrawal policy for the 60% mark of the term
 - Continue to enhance counseling regarding academic and financial consequences of not attending or withdrawing from a class
 - Website <u>www.spcollege.edu/withdrawal</u> & Upcoming Financial Aid Dates
 - Printed piece Withdrawing from classes can cost you!



SPC St. Petersburg





St. Petersburg College



Questions?



June 21, 2016

MEMORANDUM

TO: Board of Trustees

FROM: William D. Law, Jr.

SUBJECT: Vice President Administration, Business, and IT

It is my pleasure to inform the Board of the selection of Mr. Brian Miles as the college's Vice President for Administration, Business, and IT. Mr. Miles presently serves as the Associate Vice President for this area and has impressed all who have worked with him in this role.

Mr. Miles is a graduate of the U.S. Military Academy at West Point, holds a J.D. Degree from Nova Southeastern University and is completing an MBA degree from University of Memphis. He joined the college in 2012 as Associate General Counsel and has held his current position since 2015.

Mr. Miles was the unanimous choice of the screening committee, comprised of the other college vice presidents. The recommendation from the vice presidents was summed up as Mr. Miles "demonstrated the qualities of a strategic leader who is mission focused and knows how to collaborate to find solutions and integrate success." My one-on-one interview with Mr. Miles gave me strong certitude that he has a grasp of the role and challenges faced by the chief administrative officer, has the talent and insight to address the challenges, and most importantly, is firmly committed to the servant leadership model we are working to implement at the college.

It will be my pleasure to have Brian Miles as a member of the College's leadership team.

Thank you.

MEMORANDUM

TO: Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

SUBJECT: Personnel Report

Approval is sought for the following recommended personnel transactions:

HIRE Budgeted	Administrative & Professional		
Name	Title	Department/Location	Effect. Date
Hogan,Terri McGee	Career & Academic Advisor	Enrollment Management DO	6/13/2016-6/30/2017
Siegel,Ed	Director, Institutional Research	Academic & Student Affairs DO	6/20/2016-6/30/2017
Renc-Carter, Christine	Museum Curator	Leepa/Rattner Museum - DO	7/18/2016-6/30/2017

TRANSFER/PROMOTION Budgeted Administrative & Professional				
Name	Title	Department/Location	Effect. Date	
Swaim,Lenore S	Apprenticeship Empl. Recruiter	Business Administration SP	4/25/2016-6/30/2017	
Johns,Charlotte D	Scholarship &Stu Fin Asst Dir	Scholarships/Stu Fin Assist SP	6/6/2016-6/30/2017	
Kanyuck,Julie B	Sr Accountant/FinancialAnalyst	Accounting Services	7/1/2016-6/30/2017	

HIRE Budgeted Career Service				
Name	Title	Department/Location	Effect. Date	
Yeager, Gabriel Harrison	Accounting Support Specialist	Provost TS	5/31/2016	
Dobson,Terri L	Administrative Svcs Specialist	Business Technologies CL	6/6/2016	
Norris,Lilian Y	Administrative Svcs Specialist	Leepa/Rattner Museum - DO	6/7/2016	
McNinch-Casey,Kimberly A	Bus Operator	Facilities Services SPG	6/13/2016	
Barry,Brian	Custodian	Custodial Services CL	6/20/2016	
Bermudez,Carmen G	Custodian	Custodial Services CL	5/23/2016	
Downey, Joseph	Custodian	Custodial Services CL	6/20/2016	
Reynolds, Nicole Marie	Custodian	Custodial Services TS	6/6/2016	
Watts, Cleveland Jaleel	Landscaper	Landscape Services CL	6/6/2016	
Geving,William P	Materials Mgmt Assistant	College Construction DO	6/13/2016	
McClain, Travis Quintin	Materials Mgmt Assistant	Facilities Services CL	6/1/2016	
Neary,Jamie P	Materials Mgmt Specialist	Fac Plan/Construction DO	6/13/2016	
Amado,Juan sebastian	Sr Administrative Svcs Assist	Associate Provost CL	5/16/2016	
Lambert,Stacy A	Student Support Specialist	Associate Provost TS	5/16/2016	

TRANSFER/PROMOTION Budgeted Career Service				
Name	Title	Department/Location	Effect. Date	
Beekman, Maribeth C	Administrative Svcs Specialist	Student Activities SPG	6/6/2016	
Martinez.Erika G	Administrative Svcs Specialist	Provost TS	5/9/2016	

HIRE Faculty				
Name	Title	Department/Location	Effect. Date	
•				

Cianciolo, Kimberley H (Acting) Faculty Health Information Mgmt HC 5/16/2016

Todaro, John(Interim) FacultyEmergency Medical Services HC5/16/2016Johnson-Sabree, KengiaAcademic ChairHealth Information Tech HC7/5/2016

HIRE Temporary/Supplemental				
Name	Title	Department/Location	Effect. Date	
Ringeisen,Jordan Alexander	General Support	Veterinary Technology HC	5/31/2016	
Soliman, Ann Marie	Instructor, Temp HardToFill	Nursing HC	5/23/2016	
Camejo,Eden	Instructor, Temporary Credit	Business Administration TS	5/16/2016	
Cook,Mary Ann T	Instructor, Temporary Credit	Business Technologies SP	5/31/2016	
Damianov,Boris	Instructor, Temporary Credit	Social Science SE	5/16/2016	
Gravinese,Philip M	Instructor, Temporary Credit	Natural Science SPG	5/16/2016	
McDuffie,Rolanda S	Instructor, Temporary Credit	Business Administration TS	5/16/2016	
McGivern, Michael H	Instructor, Temporary Credit	Business Administration TS	5/16/2016	
Riveros,Sandra L	Instructor, Temporary Credit	Foreign Language TS	5/16/2016	
Rodriguez,Lester	Instructor, Temporary Credit	Social Science SE	5/16/2016	
Roque,Beyte	Instructor, Temporary Credit	Natural Science SPG	5/16/2016	
Waitz,Krista L	Instructor, Temporary Credit	Building Arts CL	5/16/2016	
Economos, Alexis Nicole	OPS Career Level 1	Provost SE	6/4/2016	
Garcia,Ceidi A	OPS Career Level 1	Provost SE	6/4/2016	
Miller, Joshua	OPS Career Level 1	Provost CL	5/16/2016	
Mundorff,Sydney Nicole	OPS Career Level 1	Provost SE	6/4/2016	
Snyder,Danielle Lynn	OPS Career Level 1	Learning Resources CL	6/22/2016	
Dippre,Eva Mariela	OPS Career Level 2	Engineering Technology CL	6/13/2016	
Kelly,Maria A	OPS Career Level 2	Learning Resources	5/23/2016	
Quiroz Beltran, Angie	OPS Career Level 2	Associate Provost CL	6/6/2016	
Roe,Garrick Ian	OPS Career Level 2	Associate Provost SP	5/9/2016	
Wright, Yulonda E	OPS Career Level 2	Facilities Plan & Inst Svcs	5/9/2016	
Zazycki,Edward L	OPS Career Level 2	Mail & Distribution DO	6/7/2016	
Coraggio, Sydnie Pagie	OPS Career Level 3	President Support	5/31/2016	
Vanderklok, Amanda L	OPS Career Level 4	Academic & Student Affairs	5/20/2016	
Erdstein,Jordan M	OPS Career Level 5	Learning Resources SP	6/13/2016	
Leyva,Daviel C	OPS Career Level 5	Learning Resources SE	5/30/2016	
McLaren, William Ted	OPS Career Level 5	Academic & Student Affairs	5/30/2016	
Stanisic,Natasha	OPS Career Level 5	Academic & Student Affairs	5/16/2016	
Rupp,Karen	OPS Professional	Engineering Technology CL	5/18/2016	
Brown, Anthony B	Professional Trainer	Allstate Center Provost	6/13/2016	
Burford,Scott Thomas	Professional Trainer	Fire Science AC	5/18/2016	
Chiaracane, Philip	Professional Trainer	Student Support Services - SP	5/24/2016	
Curran, John Raymond	Professional Trainer	Fire Science AC	5/20/2016	
DeMilo,Connie M	Professional Trainer	Corporate Training E&SS DO	5/16/2016	
Fallahee,Terrance C	Professional Trainer	Criminal Justice AC	6/10/2016	
Haynes,Jason P	Professional Trainer	Fire Science AC	6/6/2016	
Holt, Charles Ryan	Professional Trainer	Fire Science AC	5/16/2016	
Lemmon,Lynn S	Professional Trainer	Student Support Services - SP	5/23/2016	
Nadeau,Benjamin J	Professional Trainer	Student Support Services - SP	5/23/2016	
Romigh,Melissa M	Professional Trainer	Student Support Services - SP	5/23/2016	

PERKINS GRANT ROLLOVER				
Name	Title	Department/Location	Effect. Date	
Washington, Terry L	Administrative Svcs Assistant	Corporate Training E&SS DO	7/1/2016	
Meyer,Julia M	Administrative Svcs Specialist	Tech Prep - DO	7/1/2016	
Hall,Gordon W	Community Relations Coordinatr	Marketing & Strategic Comm	7/1/2016	

Johnson, Henry	Community Relations Coordinatr	Marketing & Strategic Comm	7/1/2016
O'Neal,Lakesha	Community Relations Coordinatr	Marketing & Strategic Comm	7/1/2016
Eli,Megan Lynn	Instructional Supp Specialist	Health Education Ctr Provost	7/1/2016
Markford,Pamela J	Instructional Support Spec.	New Initiative Program - HC	7/1/2016
Watson, Kaison O	Recruiter	Enrollment Management DO	7/1/2016
Fenley,Irma E.	Sign Language Interpreter	Srvcs Spc Students/OSSD CL	7/1/2016
Wyatt,Stephanie N.	Sign Language Interpreter	Srvcs Spc Students/OSSD CL	7/1/2016
Miller,Regina A.	Sr Technlgy Support Specialist	Academic & Student Affairs	7/1/2016
Campbell,Dustin R	Technology Support Specialist	Academic & Student Affairs	7/1/2016
Eli,Megan Lynn Markford,Pamela J Watson,Kaison O Fenley,Irma E. Wyatt,Stephanie N. Miller,Regina A.	Instructional Supp Specialist Instructional Support Spec. Recruiter Sign Language Interpreter Sign Language Interpreter Sr Technlgy Support Specialist	Health Education Ctr Provost New Initiative Program - HC Enrollment Management DO Srvcs Spc Students/OSSD CL Srvcs Spc Students/OSSD CL Academic & Student Affairs	7/1/2016 7/1/2016 7/1/2016 7/1/2016 7/1/2016 7/1/2016

CORRECTIONS to the May BOT Personnel Memo					
Name	Title	Department/Location	Effect. Date		
Strickland, Mark F.	Provost	Academic & Student Affairs SE	4/19/2016-6/30/2017		

TRAVEL OUTSIDE THE CONTINENTAL UNITED STATES						
Name	Title	Department/Location	Effect. Date			
Zombek,Angela	Instructor	Social Science CL	5/23/2016-5/27/2016			

The purpose of this trip is to attend a conference that brings together international researchers, experts and educators to engage in academic discussions and share their most current research and experiences in all areas of Social Science. The benefit to the College is to increase the visibility of St. Petersburg College in the historical profession and to represent the College abroad.

Funded by the Catholic University of the Sacred Heart in Milan. Estimated cost to the College is zero.

Morelli-White,Nan Instructor Communications DT 7/4/2016-7/16/2016

The purpose of this trip is to attend the Film-Philosophy Conference in Edinburgh, Scotland, and to visit the National War Museum and national Gallery of Scotland. The benefit to the College is to augment the teaching of HUM2210H, HUM2233H, IDS1106, IDS1102H, LIT2110, and LIT2120 by interacting with peers in the fields of humanities and philosophy. Also this will allow the experience cultural artifacts which are integral to the curriculum in the named classes.

Funded by the Communications department. Estimated cost to the College is \$502.59.

Jackson, Kimberly Academic Chair Social Science MT 7/10/2016-7/30/2016

The purpose of this trip is to travel with SPC students participating in the USF-SPC Vietnam study abroad program for the purpose of developing future SPC study abroad programs to Vietnam. The benefit to the College is to meet the College's mission to "contribute to the international education of students by providing opportunities that encourage global awareness and perspectives."

Funded by the Social Science department. Estimated cost to the College is \$5,337.80.

Oakley, Shirley Academic Chair Communications CL 7/12/2016-7/20/2016

The purpose of this trip is to attend and participate in sessions at the Twenty-third International Conference on Learning in Vancouver, BC, Canada.

The benefit to the College is to gain knowledge from international faculty at sessions in the areas of pedagogy and curriculum; assessment and evaluation; educational organization and leadership; learning in higher education; and adult, community, and professional learning.

Funded by the Communications department. Estimated cost to the College is \$1582.28.

Brzezinski, Sara Instructor Social Science TS 7/16/2016-8/1/2016

The purpose of this trip is to offer St. Petersburg College students an educational opportunity to introduce them to mental health diagnoses, treatment, and prevention by combining lectures, labs and discovery-oriented investigative experiences of the native cultures, community agencies, educational institutions, and inner cities of Ecuador. The benefit to the College is to meet the College's mission to "contribute to the international education of students by providing opportunities that encourage global awareness and perspectives."

Funded by the Social Science department. Estimated cost to the College is \$4,819.63.					
Wallis, James	Instructor	Social Science TS	7/16/2016-8/1/2016		
The purpose of this trip	is to offer St. Petersburg College students a	n educational opportunity to introduce them to menta	l health diagnoses,		
treatment, and preventi	on by combining lectures, labs and discovery	y-oriented investigative experiences of the native cult	ures, community agencies,		
educational institutions	, and inner cities of Ecuador. The benefit to	the College is to meet the College's mission to "contr	ibute to the international		
education of students b	y providing opportunities that encourage glo	bal awareness and perspectives."			
Funded by the Social S	cience department. Estimated cost to the Co	ollege is \$4,832.49.			
Coronel,Rita	Instructor-12 Month	College of Business EPI	7/25/2016-8/5/2016		
Latin America countrie	s through the Intercultural Relations tin Bus	s, while studying in Costa Rica, firsthand experience of iness Course. The benefit to the College is to meet the opportunities that encourage global awareness and per	e College's mission to		
Funded by the College	of Business. Estimated cost to the College is	s \$2,957.64.			
Ettle,Donna	Adjunct Instructor	College of Health Science HEC	7/27/2016-8/6/2016		
study abroad program i	n the community of South Africa. The bene	to study HSA1100 or HSA1102 with hands-on study of the College is to meet the College's mission to "concourage global awareness and perspectives."			
Funded by the College	of Health Sciences. Estimated cost to the Co	ollege is \$3,959.50.			
Doug Duncan, Senior V	Vice President, Administrative/Business Serv	vices & Information Technology and the Strategic Issu	ues Council Members		