



ST. PETERSBURG COLLEGE

Board of Trustees Meeting
May 20, 2025
EpiCenter, Collaborative Labs
13805 58th Street N
Clearwater, FL

SPECIAL MEETING: 9:00 A.M.

I. CALL TO ORDER

- A. Invocation
- B. Pledge of Allegiance

II. REVIEW AND APPROVAL OF MINUTES

Board of Trustees' Meeting of April 22, 2025 (*Action*)

III. COMMENTS

- A. Board Chair
- B. Board Members
- C. President
- D. Public Comment pursuant to §286.0105 FS

IV. CONSENT AGENDA

- A. OLD BUSINESS (*None*)

- B. NEW BUSINESS

1. ADMINISTRATIVE MATTERS

- a. Executive/Administrative/Managerial and Professional Annual Contract Recommendations (2025-2026) (*Action*)

2. BIDS, EXPENDITURES, CONTRACTS OVER \$325,000

- a. Contract with Educational Computer Systems, Inc. for Call Center Operations (*Action*)
- b. ERP Analysts, Inc.—Managed Services for PeopleSoft Administration (*Action*)

IX. ADJOURNMENT

*St. Petersburg College Board of Trustees welcomes public comments during its regular monthly meetings. Any person or group wishing to make public comments must complete a "Public Comment Card." Procedures for making public comments are as follows:

1. Complete Public Comment card including your name, address, telephone number and agenda item number referring to the purpose of your public comment.
2. Prior to the start of the Board of Trustees Meeting, submit the completed card to the Board of Trustees Clerk. Comment Cards will not be accepted at any other time during the meeting.
3. When your name is called, approach the podium with the microphone, and state your name and address for the record.
4. Comments are limited to three minutes. This is the opportunity for people to make public comments regarding an agenda item prior to the approval of the agenda item.

Student appeals for grades or discipline issues are not heard by the St. Petersburg College Board of Trustees. Students wishing to file an appeal are referred to the SPC Board of Trustee Procedure P6Hx23-4.36.

Any person(s) not adhering to the Board's guidelines or who make comments which could be perceived as slanderous or disruptive may be barred from making future comments before the Board .

Items summarized on the agenda may not contain full information regarding the matter being considered. Further information regarding these items may be obtained by calling the Board Clerk at (727) 341-3241.

May 20, 2025

MEMORANDUM

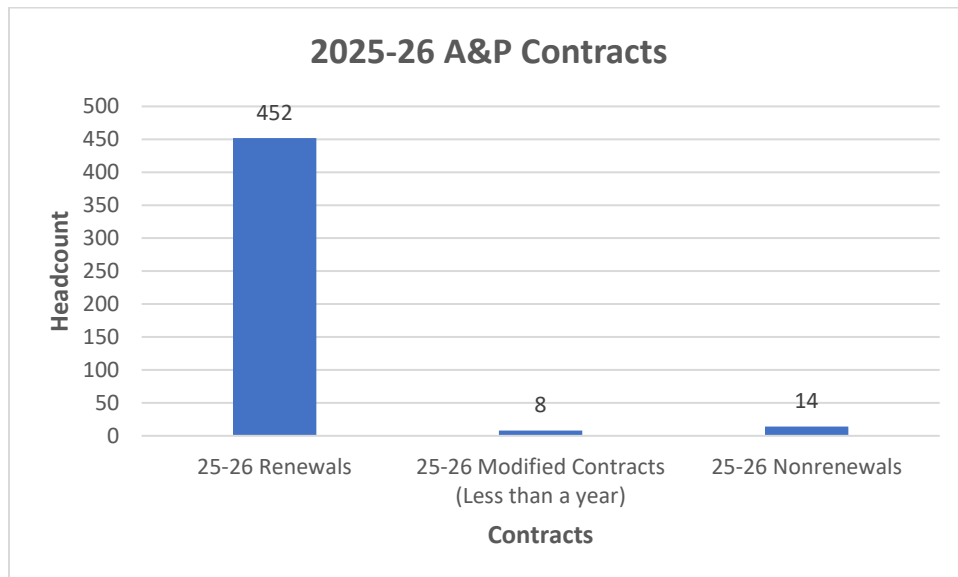
TO: Board of Trustees, St. Petersburg College

FROM: Tonjua Williams, Ph.D., President



SUBJECT: Executive/Administrative/Managerial and Professional Annual Contract Recommendations (2025-26)

Approval is sought for the following recommended personnel transactions concerning Administrative and Professional appointments, which shall be enforced via contracts for employment.



Belinthia Berry, Dean, Workforce and Corporate Relationships; Mia Conza, Vice President Legal and Compliance; Janette Hunt, Vice President, Finance and Business Operations, Patrick Rinard, Vice President, Information Technology, Mark Strickland, Interim Vice President, Student Affairs; Jesse Turtle, Vice President, Institutional Advancement & Foundation Executive Director; Darryl Wright-Greene, Chief Human Resources and Talent Officer; and Tonjua Williams, President, recommend approval

May 20, 2025

M E M O R A N D U M

TO: Board of Trustees, St. Petersburg College

FROM: Tonjua Williams, Ph.D., President 

SUBJECT: Contract with Educational Computer Systems, Inc. for Call Center Operations

Approval is sought to extend the current Contract with Educational Computer Systems, Inc. to continue to operate the College's Call Center through June 30, 2026, for a cost to the College not to exceed \$400,697.

Since 2015, St. Petersburg College has outsourced its general student support, registration, and financial aid call center operations. The current contract with Educational Computer Systems, Inc. (ECSI) will expire on June 30, 2025.

The original Contract was signed on May 26, 2022 following a Request for Proposal (RFP) that was reviewed and scored by a four-member evaluation committee. The Contract is valid for up to three (3) years, with the College having the option to renew for two (2) additional one-year terms. The College would like to negotiate the first option for a one-year extension with ECSI for a cost not to exceed \$400,697. The College will continue to require a cap on the number of annual inbound calls handled by ECSI unless additional calls are expressly authorized and require ECSI to provide the College with weekly and monthly reports detailing cumulative call, chat, and email volume data. Furthermore, the extension will allow ECSI to continue provide support via chat, outbound calls, and email.

Mark Strickland, Jr., Interim Vice President, Student Affairs; Shantell Culmer, Executive Director, Enrollment Management; and Mia Conza, Vice President & General Counsel, recommend approval.

May 20, 2025

M E M O R A N D U M

To: Board of Trustees, St. Petersburg College

From: Tonjua Williams, Ph.D., President



Subject: ERP Analysts, Inc.—Managed Services for PeopleSoft Administration

Approval is sought to utilize ERP Analysts, Inc. (“ERPA”) to provide Managed Services for PeopleSoft Administration. The services are subject to the terms of the Master Services Agreement between ERPA and the College entered into on June 5, 2024 and will commence on or about July 1, 2025, and continue for a period of two (2) years. The cost to the College for the services will not exceed \$577,200 annually, or \$1,154,400 over the 2-year duration.

ERPA’s Managed Services are for SPC’s Oracle PeopleSoft applications that include PeopleSoft Campus Solutions (CS), Human Capital Management (HCM), Financials and Supply Chain Management (FSCM), and Interaction Hub (IH) herein referred to as “Application(s)”. ERPA will provide the Managed Services activities to support the Cloud hosted PeopleSoft Applications which include:

- Incident & Problem Management
- PeopleSoft Administration
- PeopleSoft Application Maintenance and Updates
- PeopleSoft Application Performance and Monitoring
- Database Administration
- Database Maintenance and Updates

Patrick Rinard, Vice President, Information Technology and CIO; Jerome Eberhard, Executive Director, Enterprise Systems; and Mia Conza, Vice President, General Counsel & Compliance, recommend approval.